



Real Estate **Forum** **TOP BROKERS**

A look at some of the nation's leading dealmakers

Turbulence in the capital markets certainly put the squeeze on sales and leasing activity in the past year. Month after month, companies across the business spectrum laid off employees, putting expansion plans on hold and often consolidating space. Meanwhile, many sales agents were faced with the grim realities of a widening bid-ask spread, in which neither sellers nor brokers were willing to budge on pricing, and a practically non-existent financing market for acquisitions.

Yet amid all of this gloom a number of industrious brokers persevered and completed some impressive deals. A collection of those professionals are featured in the following pages in the order in which they are ranked.

The editors of REAL ESTATE FORUM received hundreds of submissions. Nominees received scores in three areas: total number of transactions, square footage and dollar value of completed deals for the period between February 2008 and February 2009. The final rankings are based on the sum of all three metrics. The brokers' firms provided all information, with transaction information supplemented by Incisive Media archives and other industry sources.

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LEASING

Name Title	Company Location	Primary Geographic Focus Property Specialization	Total Number of Completed Leases	Total SF of Completed Leases	Total Value of Completed Leases
Hunt Barnett, Chris Houge, Rick Buckley <i>Principals</i>	Madison Partners Los Angeles	Office Southern California	113	731,793 million sf	\$165.6 million
Sam Holmes, John Shlesinger <i>Vice Chairmen</i>	CB Richard Ellis Atlanta	Office Atlanta	40	1.52 million sf	\$274.9 million
Bradley Feld <i>Principal</i>	Madison Partners Los Angeles	Office Southern California	59	1.01 million sf	\$173.7 million
Mark Weiss <i>EVP & Principal</i>	Newmark Knight Frank New York City	Office New York City	28	1.88 million sf	\$1.78 billion
Michael T. Mayer <i>Principal</i>	Colliers Turley Martin Tucker Kansas City, MO	Office Kansas City Metro/ National	70	1.17 million sf	\$81.4 million
James Buslik <i>Principal</i>	Adams & Co. Real Estate New York City	Office Manhattan	85	557,000 million sf	\$210 million
Kevin Turner, Michael Hartel <i>SVPs</i>	Voit Commercial Brokerage Irvine, CA	Industrial Southern California	74	1.30 million sf	\$58.2 million
Jeffrey E. Mack <i>Partner</i>	GVA Smith Mack Wayne, PA	Office Philadelphia Suburbs	55	831,158 sf	\$165 million
Richard Gonor, Tony Russell <i>Office Brokers</i>	Grubb & Ellis BRE Commercial San Diego	Office Central San Diego	90	617,163 sf	\$135 million
Robert Richards <i>Partner</i>	Richards Barry Joyce & Partners Boston	Office, Laboratory Boston Metro	37	853,415 sf	\$249.2 million